# INSIGHT

# PERFECT TOUCH



ALGRA GROUP

Contents of this issue **Summer 2015** 

Employees in focus Companies of the Algra Group Trade fair presence Extensive range

#### Dear Business Partner,

Thank you for your continued confidence and loyalty. You have never questioned our decision to incorporate Algra and gravuretec into the Algra Group. In fact, we have received overwhelmingly encouraging feedback about this important move, which is very pleasing.





ALGRA® industrial technology

gravuretec<sup>©</sup> precision works

connect tec® worldwide technologies Algra is now part of the Algra Group – along with gravuretec sa and connect tec AG. Developing two innovative and healthy companies with many similarities, but different characteristics under one roof is a rewarding and interesting challenge.

**Algra AG in Merenschwand** specialises in industrial processes and technology. Its customer base includes major companies from the household and medical technology industries. Stable production and high performance are ensured by precisely defined, proven processes. The operational environment at Algra is characterised by LEAN instruments and one-piece flow assembly. At the same time, we strive to incorporate the experience and creativity of our scientists into new technologies and products.

**The CEO of connect tec AG** is Dr Venkatesh Sivasubramaniam, an industry expert. The company, based in Merenschwand, has established an extensive network of suppliers including all manner of input systems, plastic casings and components made of die-cast aluminium. In addition, connect tec AG sells and provides advice on all matters related to piezoelectric components – Algra's core business for many years.

We now wish to build on the strengths of both sites while ensuring that our customers continue to benefit from the expert representatives and the prowess of Algra AG and gravuretec sa. We will serve the same customer segments, but can now offer a much wider range of products and services.

gravuretec sa in Erlach delivers Swiss precision and has made highend manufacturing into an art form. In the company's in-house, fully automated anodising plant, ultra-precise anodised layers are created for use in dyeing or sub-anodised printing. Special attention is devoted to the numerous colour tones and maximum repeat accuracy. The care and maintenance of aluminium surfaces begins before the actual anodising process. Shape, elegance and maximum precision are guaranteed through free-form milling (with 5-axis machining centres), glass bead blasting and polishing.

## Signs, fronts, casings and input systems

comprise the Algra Group's range of products. On the rare occasion that the production sites in Merenschwand and Erlach are unable to meet customer requirements, we can always rely on the trade products of connect tec AG, the third company of the Algra Group.

We are convinced that the expansion of the Algra Group will enable us to serve your needs even better in future. Contact us to discuss your requirements.



Industrial production of piezo input systems, fronts and industrial signs. Modern production for medium to large volumes. Comprehensive assembly for devices featuring all manner of electronics systems. Innovative products and manufacturing processes thanks to in-house research and development. Systematic, analytical approach.



Precision work for the production of signs, fronts and casings. Milling, glass bead blasting, polishing, anodising, printing and coating of complex aluminium or plastic components.



**Connection between customers and manufacturers worldwide to** fulfil sophisticated requirements relating to all manner of input systems and casings. Injection moulding, die-cast aluminium, input systems. Technical solutions with piezoelectric elements.



gravuretec<sup>©</sup> precision works connect tec® worldwide technologies

**All members of our sales team work** in close cooperation, communicate on a regular basis and continuously enhance their expertise. All staff have extensive specialist knowledge and enjoy taking on new challenges. Allow us to introduce our specialists:

Many of our partners have worked with Mirco Henseler, a member of the ALGRA field sales team, for many years. Specialising in keyboards, he helps to meet the customer's specific requirements for an input system all the way through to its production.

Alain Feierabend has been working at gravuretec sa for around two years. As part of the new structure, he will cover the areas of Central and Eastern Switzerland.

Marco Müller spends a lot of time on the road. He supports our business partners in Germany, the Middle East, Far East, Australia and South America.

Gérard Ercolani has been working at ALGRA for decades. He continues to provide support for a small number of customers, allowing us to draw on his wealth of experience.

Markus Haas primarily takes care of our customers in the cantons of Bern, Solothurn, Basel and Aargau, but he also visits our partners abroad, including in Spain, Portugal, Scandinavia, the Benelux countries and Eastern Europe.

Olivier Kuhn serves our customers in French-speaking Switzerland and supports the sales staff throughout the whole country.

"Venky" is already well known to many. After gaining experience in a large company for two years, he came back to us and took over the reins at connect tec AG in April 2015.

Always there: "Thank you for the many visits and interesting conversations. See you again next year!"



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### 17-18 June 2015

Lausanne Hall 7, Stand D08

24-25 June 2015

Zurich Halls 3 and 4, Stand K10



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